

Public Agency Training Council

2230 Stafford Road, Suite 115 PMB 379
Plainfield, IN 46168

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Visit us on the Web at: www.patc.com



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Hostage Negotiations with the Empathy Impaired and Psychopaths
July, 26 - July, 27 | Columbus, OH

Instructors

Andrew Young

Dr. Young has been a Professor in Behavioral Sciences at Lubbock Christian University since 1996 and a negotiator and Psychological Consultant with the Lubbock Police Department's SWAT team since 2000. He also heads their Victim Services Unit and is the director of the department's Critical Incident Stress Management Team. He has been on the negotiating team at the Lubbock County Sheriff's Office since 2008 and has recently been asked to serve as the Psychological Consultant on the Amarillo Police Department's HNT team and has joined the team at the Texas Department of Public Safety (state troopers). He has written a book, mostly stories about his work as a crisis counselor and hostage negotiator at LPD called *Fight or Flight: Negotiating Crisis on the Front line* (see www.DrAndyYoung.com) and has published research on the callout experience, personality and decision-making styles of negotiators and SWAT operators, one of which was recently published in NTOA's magazine. Since 2014 he has spoken nationally at numerous hostage negotiator conferences, as well as other professional and academic conferences on crisis intervention and hostage negotiating.

Class Objectives

This two-day negotiation class is for police crisis (hostage) negotiators who have already passed a 40-hour basic certification course. Day one will review basic (active listening) and advanced (influence and persuasion) negotiator skills, and will use callout debriefings from the instructor's past experience as examples. Day two will cover the advanced topics of negotiating with different psychiatric conditions, and will focus on negotiating with those who are personality disordered and/or empathy impaired. A 15-hour hostage standoff debriefing from the instructor's past experience will serve as an example.

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3 Ways to Register for a Class!

- 1. **Register Online at www.patc.com** - Yellow link upper left corner
- 2. **Fax Form** to Public Agency Training Council
- 3. **Mail Form** to us at the address above!

*** Pre-Payment is not required to register (excludes webinars)

Upon receiving your registration we will send an invoice to the department or agency.

Checks Claim Forms, Purchase Orders should be made payable to:
Public Agency Training Council

If you have any questions please call the number above.

Class Title	Hostage Negotiations with the Empathy Impaired and Psychopaths
Instructor	Andrew Young
Class Location	Columbus, Ohio Division of Police Training Academy 1000 North Hague Ave. Columbus, OH 43204-2121
When	7/26/2021 - 7/27/2021
Registration Time	8:00 A.M. (7/26/2021)
Hotel Reservation	Drury Inn 88 E Nationwide Blvd Columbus, OH 43215 614-221-7008 Special Rates for Public Agency Training (plus tax)
Registration Fee	325 includes Material, Coffee Breaks and Certificate of Completion

Class ID:
17707



Note
To receive discount room rates, identify yourself with use Corporate Code 3114455 reserve online

Names of Attendees:

- 1. _____
- 2. _____
- 3. _____
- 4. _____

Agency _____

Invoice to Attn _____

Address _____

City _____ **State** _____ **Zip** _____

Email _____

Phone _____

Fax _____

Class Schedule

Hostage Negotiations with the Empathy Impaired and Psychopaths



DAY 1	8:00 AM - 8:30 AM	Registration
	9:00 AM - 10:00 AM	Introduction and Review of Negotiator Competencies (Active Listening, Influence and Persuasion, and Coaching)
	10:15 AM - 10:30 AM	Break
	10:30 AM - 11:45 AM	Finish Review and Operation Reviews as examples (Negotiating with the depressed or suicidal)
	11:45 AM - 1:00 PM	Lunch (On your Own)
	1:00 PM - 2:00 PM	Operation Review as Example (Negotiating with the Psychotic)
	2:00 PM - 2:15 PM	Break
	2:15 PM - 3:30 PM	Operational Review as Example (Negotiating as a Team)
	3:30 PM - 3:45 PM	Break
	3:45 PM - 5:00 PM	Pulling it all together and close
DAY 2	8:00 AM - 9:00 AM	Review of Psychiatric Conditions
	9:15 AM - 9:30 AM	Break
	9:30 AM - 10:45 AM	Review of Personality Disorders
	10:45 PM - 12:00 PM	Lunch (On your own)
	12:00 PM - 1:00 PM	Review of Negotiating Strategies for the Empathy Impaired
	1:00 PM - 1:15 PM	Break
	1:15 PM - 2:30 PM	Callout Review as Example (15-hour hostage standoff)
	2:30 PM - 2:45 PM	Break
	2:45 PM - 4:00 PM	Pulling it all together and close