

# Why Attend?

The Kinesic Interview and Interrogation will assist you in identifying and detecting deception based upon normal and abnormal response to stress.

The technique will provide you with the knowledge and understanding of personality profile of the subject and how to structure your interview and questions to gain the maximum information from your subject.

## Upon Completion:

The attendee will be provided the knowledge and skills to conduct a successful and effective interview with results from **The Practical Kinesic Analysis Phase**.

- 1) **Verbal Cues** - Identification of symptoms of speech quality and content which give the interviewer the most productive body of data necessary to determine truth and deception.
- 2) **Practical Kinesic Statement Analysis** - Assessment of truth and deception through the use of verbal cues coupled with methods of human recall and symptoms made self-evident in the statement taking process.
- 3) **Body Language Cues** - The observable body language cues of deception that are unbalanced or inconsistent in relation to the speech cues or emotional symptoms generated by the subject at the same time.
- 4) **Kinesic Subject Control** - Discussion of various techniques available to the interviewer to take control and command of the interview environment. From proxemics to mirroring - the use of enhanced information gathering skills.
- 5) **Confession Behaviors** - Identification and recognition of the verbal and nonverbal acceptance cues generated by a subject who is prepared to give an admission of confession.



**Public Agency Training Council**

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Indianapolis, Indiana 46241

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January 22, 23 & 24, 2019 • Lynchburg, Virginia

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# Public Agency Training Council

*Mark Waterfill, President*

**National Criminal Justice**

**Public Safety Continuing Education**



Sponsored By:

**Central Virginia Criminal Justice Academy**

Lynchburg, Virginia

This course approved to receive **DEPARTMENT OF CRIMINAL JUSTICE SERVICES (DCJS)** in-service training credit hours.

## Training Seminar Phase I Practical Kinesic Interview and Interrogation®

**Instructor:**

**Stan B. Walters, CSP**

**Interviewing and Interrogation Expert**

Stan B. Walters has spent more than 35 years studying and researching the science of interview and interrogation. He is the author of **Principles of Kinesic Interview and Interrogation, 2d. ed.** and **The Truth About Lying: How to Spot a Lie and Protect Yourself From Deception** which has been published in 7 foreign languages. He has authored numerous interview and interrogation training guides, audio programs and videos including 140+ videos on his YouTube Channel. Stan maintains a personal library of 1200+ video taped interviews of inmates he personally directed and produced in 33 prisons in 16 states and one foreign country.

Stan worked with Dr. Martha Davis clinical psychologist and Brenda L. Connors of the US Naval War College on ground breaking credibility research project conducted at John Jay College. The research was in association with the NYPD, and the Queens, Manhattan & Bronx District Attorneys' Offices. He is the co-author of 3 published peer reviewed scientific papers on the results of that project. He has also served as an interview and interrogation subject matter expert for Johns Hopkins University.

Stan has more than 50,000 hours on the platform as an instructor. Among others, he has provided training for the National Security Agency, US Army 1<sup>st</sup>, 4<sup>th</sup> and 25<sup>th</sup> Infantry, US Army Special Forces, 82<sup>nd</sup> Airborne, 1 Cavalry & 1 Armored Divisions, US Army C.I.D. & M.P.s, US Army Intelligence & Counter-Intelligence, US Army Battlefield Surveillance Brigades, USAF O.S.I., USAF S.E.R.E., USAF Security Forces, US Navy EOD, Texas Rangers, US Postal Inspectors, US Marshals Service, US Secret Service - Polygraph, FBI - Polygraph, US Treasury - Inspector General, DFW Airport SWAT, Texas D.P.S. SWAT, Kentucky, Nebraska, & Pennsylvania State Police, Kansas Bureau of Investigation, NASA Inspector General, New York State Police, US Marshals Service, Singapore Police Force & Military, US Courts, US Indian Police Academy, I.C.E., C.B.P., US C.I.S., UAE Police & State Security, Calgary Police Service, Canadian Fish & Wildlife, Canadian Securities Commissions, International Association of Arson Investigators, and numerous other criminal justice agencies and academies throughout North America. He has also conducted training in Australia, New Zealand, the Netherlands, Germany, and South Korea.

Stan has regularly appeared on Crime Watch Daily with Chris Hansen. He has also appeared on ABC, CBS, CNN, Fox News, Fox & Friends, NBC, France Channel One and Australia Today. He has been profiled twice on National Geographic and was host and technical advisor on the National Geographic special "The Science of Interrogation."

**Who Should Attend:**

Any officers whose job requires him/her to conduct interview and/or interrogation sessions related to their job Law Enforcement, Fire Service, Arson Investigator, Prosecutors, Prison Personnel, Social Services, Drug/ Narcotic, Homicide, Burglary, Robbery, Sex Crimes Investigations, Security Personnel, and Hostage Negotiation Officers

**January 22, 23 & 24, 2019**

Lynchburg, Virginia

Register online at: [www.patc.com](http://www.patc.com)

# Phase I Practical Kinesic Interview and Interrogation®

## Mastering Narrative-Based Interviews: Productive Information Gathering from Victims, Witnesses & Subjects

### Course Objectives:

Your agency has likely seen time and time again, highly competent investigators struggle to obtain consistently meaningful information from victim, witness and subject interviews. The issue isn't lack of intelligence or bad intent - it's the lack of a useable advanced skill set that is causing them to miss critical information.

Current interviewing efforts may be ineffective for one or more reasons:

1. No formal interview skills training, so productive interviews rarely if ever are conducted.
2. Poor interview training which result in victim, witness, and subject interviews that are incomplete, missing important details or cause subject contamination.
3. Training is based on unscientific concepts and perpetuated myths. Deception is misdiagnosed, victims and witnesses are alienated, and subjects are wrongly accused or missed as persons of interest.
4. Techniques being used result in increased liability for the interviewer and the agency.

The Mastering Narrative-Based Interviews course is part of the Practical Kinesic Interview and Interrogation series. The content is based on empirical research into behavioral analysis and effective interviewing of victims, witnesses and subjects. Expertly presented, the proven concepts are immediately useable by your new investigators and upgrade the skills of those with the most experience.

Participants will learn:

- Master an effective narrative-based interview.
- 8 principles for improving interviews.
- How to recover 60% more information from victim, witness & subject interviews.
- 3 characteristics of a successful interview.
- 3 reasons investigators fail to accurately spot deception.
- How subjects' statements can be contaminated by the interviewer.
- 3 mistakes interviewers make that cause false confessions and contaminated statements.
- The 5 reaction / response behaviors that subjects exhibit and how to correctly handle each one.
- Introduction to Influence, Persuasion, Manipulation & Coercion

# Seminar Agenda Phase I Practical Kinesic Interview and Interrogation®

January 22, 23 & 24, 2019 • Lynchburg, Virginia

## Tuesday, January 22, 2019

- 8:00 a.m. - 8:30 a.m. **Registration**
- 8:30 a.m. - 12:00 Noon Introduction To Practical Kinesic Interview & Interrogation®
- Historical Background
  - Physiological and Mental Basis
  - Practical Kinesic Principles
  - The Stress Response States
- 12:00 Noon - 1:00 p.m. **Lunch (On Your Own)**
- 1:00 p.m. - 5:00 p.m. Verbal Quality; Verbal Clarity
- Verbal Content - Anger Response
  - Depression Response
  - Denial Response

## Wednesday, January 23, 2019

- 8:00 a.m. - 12:00 Noon Verbal Content - Denial Response (*Continued*)
- Bargaining Response
  - Acceptance Response
- 12:00 Noon - 1:00 p.m. **Lunch (On Your Own)**
- 1:00 p.m. - 5:00 p.m. Practical Kinesic Statement Analysis<sup>SM</sup>
- Investigative Uses
  - Principles of Analysis
  - Obtaining Useable Samples
  - Analysis Guidelines
  - Sample Analysis
  - Practical Exercises

## Thursday, January 24, 2019

- 8:00 a.m. - 12:00 Noon Review Of Practical Exercises
- Body Language Cues
  - Practical Kinesic Principles
  - Eyes
  - Eye Contact
  - Movements
- Body Language Cues (*Continued*)
- Head - Mouth, Nose, Color, Facial Expressions
  - Arms - Touching Behaviors, Crossing, Protective Gestures
  - Barricading
  - Proxemics
  - Confession Symptoms
- 12:00 Noon **Certificate Presentation**

Cut Along Dotted Line

## 3 Ways to Register for a Seminar!

1. **Register Online** at [www.patc.com](http://www.patc.com) — Yellow link upper left corner
2. **Fax Form** to Public Agency Training Council **FAX: 1-317-821-5096**
3. **Mail Form** to

Public Agency Training Council  
5235 Decatur Blvd  
Indianapolis, Indiana 46241

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**Federal ID# 47-4078912**

**\*NEW**

**\*\*\* Pre-payment is not required to register \*\*\***

Upon receiving your registration we will send an invoice to the department or agency.

Checks, Claim Forms, Purchase Orders should be made payable to:

**Public Agency Training Council**

If you have any questions please call  
**317-821-5085 (Indianapolis)**

**800-365-0119 (Outside Indianapolis)**



**Seminar Title:** Kinesic Interview®, Phase I  
**Instructor:** Stan B. Walters  
**Seminar Location:** Central Virginia Criminal Justice Academy  
1200 Church Street  
Lynchburg, Virginia 24504

**Seminar ID #16154**

**When:** January 22, 23 & 24, 2019  
**Registration Time:** 8:00 A.M. (January 22, 2019)

**Note:** To receive special room rates, please identify yourself with **PATC**

**Hotel Reservations:** Courtyard Lynchburg  
4640 Murray Place  
Lynchburg, Virginia 24502  
1-434-846-7900  
\$97.00 Single or Double (plus tax)

**NOTE:** **Casual Business Dress Attire** (No Jeans, shorts, Tee Shirts, Etc.)

**Registration Fee:** \$350.00 Includes Phase I Practical Kinesic Interview & Interrogation® Course Material, Coffee Breaks, and Certificate of Completion.

**Names of Attendees** 1. \_\_\_\_\_  
2. \_\_\_\_\_  
3. \_\_\_\_\_  
4. \_\_\_\_\_

**Agency** \_\_\_\_\_

**Invoice To Attn:** \_\_\_\_\_  
(Must Be Completed)

**Address** \_\_\_\_\_

**City** \_\_\_\_\_ **State** \_\_\_\_\_ **Zip** \_\_\_\_\_

**Email** \_\_\_\_\_

**Phone** \_\_\_\_\_

**Fax** \_\_\_\_\_