

Western States Training Conference

Las Vegas, Nevada
Law Enforcement
and Fire Science Training Classes

November 26-November 30, 2018 & December 3-7, 2018

Course Name	Seminar ID #	Start	End	Fee
Forensic Pathology for Investigators	15679	Nov 26	Nov 27	\$350
Smartphone Forensics and Cellular Technology Certification +SMART	15677	Nov 26	Nov 30	\$695
Kinesic Interview Phase I & II	15678	Nov 26	Nov 30	\$550
Detective & New Criminal Investigator	15681	Nov 26	Nov 30	\$550
Internal Affairs Conference & Certification	15676	Nov 26	Nov 30	\$625
Investigation of Childhood Injury and Death	15680	Nov 28	Nov 29	\$350
School Violence, Safety & Security Conference	15682	Nov 28	Nov 30	\$375

Death and Homicide Conference	15685	Dec 3	Dec 7	\$575
Use of Force	15686	Dec 3	Dec 7	\$575
Hostage/Crisis Negotiations Phase I & II	15683	Dec 3	Dec 7	\$575
New Fire and Arson Investigator Academy	15684	Dec 3	Dec 7	\$550
Court Security	15688	Dec 3	Dec 5	\$375
First Line Supervision: Leadership and Management Skills	15687	Dec 5	Dec 7	\$375

~ 2 WAYS TO REGISTER ~

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Phone: 1-800-365-0119 - Our representatives will gladly assist you

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Public Agency Training Council

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Indianapolis, Indiana 46241

Phone: 1-800-365-0119

Fax: 317-821-5096

Email: questions@patc.com

Visit us on the Web at:

www.patc.com

January 14, 15 & 16, 2019 • Indianapolis, Indiana

Public Agency Training Council

Mark Waterfill, President



National Criminal Justice
Public Safety Continuing Education

**INDIANA LAW ENFORCEMENT TRAINING BOARD
CERTIFIED PROVIDER 35-1639066**

Training Seminar

Detecting Deception

Who Should Attend:

This course is highly recommended for law enforcement, private investigators, prosecuting attorneys, human resource specialists, and anyone who is engaged in interviewing people or reviewing written or verbal statements.

Instructor: Mike Ruggiero

Instructor Sergeant Mike Ruggiero has been a deputy and sergeant for the Orange County Sheriff's Office in Orlando, Florida since 1991. Sergeant Ruggiero has over 20 years of investigative experience in sex crimes, internal investigations, and homicide. Sergeant Ruggiero has completed numerous hours of training in the fields of graphology, kinesics and statement analysis. He has provided thousands of hours of advanced training in the fields of investigations, interviewing, and detecting deception through identifying aspects of handwriting, body language, and statement analysis. Sergeant Ruggiero has been involved in the investigation of several hundred homicides as both an investigator and the sergeant of the Homicide Squad. He was involved in the high profile investigations of Caylee Anthony and Markeith Loyd. Mike earned his Bachelor of Arts degree in Criminology from Columbia College in 2012. Mike has provided instruction for central Florida Law Enforcement and Corrections Officers, the US Peace Corps, the International Chiefs of Police Association, the Florida Homicide Investigators Association, and various other police departments and security professionals across the US. He is a member of the teaching staff at P.A.T.C. (the Public Agency Training Council), Valencia College in Orlando, and Daytona State College.

January 14, 15 & 16, 2019

Indianapolis, Indiana

Register Online At: www.patc.com

Detecting Deception

Course Objectives:

Detecting Deception is a course designed to provide insight and training into the only three ways people can be deceptive: writing, body language, and any type of verbal statements. An individual who has training in these areas is far better able to detect when someone is being truthful or deceptive. The skills learned in this training will not only be able to be applied to cases you are going to be involved in, but it can also be applied to previous cases.

Most people, even law enforcement officers, are simply not well trained in the ability to determine a truthful subject from someone who is deceptive. This has been shown in studies conducted by many renowned Psychologists, including Dr. Paul Eckman.

Even experienced investigators have been misled or miss valuable cues. This course focuses on aspects of human nature that are as reliable today as they were 100 years ago. Through numerous examples provided and discussed in class, students will observe and practice the techniques of detecting deception that can be applied and are reliable gauges of truthfulness or deception. Not only will students be able to better distinguish truthfulness from deception, but where in the statement the subject is being deceptive.

Students will receive a comprehensive student guide to complete as part of the training. This is a valuable resource that can be referenced long after attending the training. Practical exercises are incorporated throughout the training to enable the students to learn the concepts and how to apply them. Many examples from actual cases are also incorporated into the training to demonstrate the concepts being taught are not just applicable in a classroom, but in the real world.

Handwriting Analysis

Detecting Deception training begins with handwriting analysis. The mind and body are connected and a profile of the writer's personality emerges through an analysis of their writing. The insight that can be gained through the examination of handwriting into the persons thought processes and personality can prove valuable in a subsequent interview. In addition, students will learn signs of aggression, truthfulness, and deception in handwriting; signs that were previously overlooked or ignored.

Kinesics

The study of a persons body language is extremely beneficial. With little or no training available to law enforcement officers, the training focuses on body language as it relates to conducting interviews. The body language that accompanies verbal responses can provide the investigator with valuable information. Is the subject really being forthcoming? Are they still hiding something? The communicative aspects of hands, feet, eyes, posture, voice pitch, touch and other aspects of body language are covered to provide students with a wide variety of knowledge in assessing what is being conveyed through the body language of a subject.

Statement Analysis

Investigator will be able to evaluate written or verbal statements as well as 911 calls. The length of statements, breaking down statements, pronoun usage, and "red" flags present in statements will be covered. Students will review statements and apply the skills being taught. The use of statement analysis has proven to be an asset to those departments who utilize it. In a study conducted by the FBI, departments who used statements analysis had a 6% higher clearance rate over those that didn't. Learn how to interpret what is already in front of you. Students will be able to identify areas where a subject is being untruthful or withholding information and know where to focus their questions. Don't rely on a gut feeling that can be easily influenced.

The skills taught over this 2.5 day course will enable students to possess far greater insight into what is really being conveyed. It is fast paced training that is as entertaining as it is informative. The skills taught in this training are not only valuable while working and conducting investigations, but also when off-duty and observe interviews with a public figure, enjoy a night out with friends or family, or read an article. Using these skills on a regular basis will help students hone their skills and increase their proficiency.

Seminar Agenda Detecting Deception

January 14, 15 & 16, 2019 • Indianapolis, Indiana

Monday, January 14, 2019

- 8:00 a.m.—8:30 a.m. **Registration**
- 8:30 a.m.—12:00 p.m. Signs of aggression
- Signs of deception
- Signature analysis
- 11:30 a.m.—12:30 p.m. **Lunch (On Your Own)**
- 12:30 p.m.—5:00 p.m. Handwriting zones
- Various personality traits identified through handwriting

Tuesday, January 15, 2019

- 8:00 a.m.—12:00 p.m. Signs of stress manifested in body language
Voice Pitch
- Liars triangle
- Posture
- Barriers
- Eye movement
- 12:00 p.m.—1:00 p.m. **Lunch (On Your Own)**
- 1:00 p.m.—3:00 p.m. Length of truthful statements
Formula for evaluating statements

Wednesday, January 16, 2019

- 8:00 a.m.—12:00 p.m. Identifying key words and phrases
Importance of pronouns
Recognizing verbal evasiveness

Certificate Presentation

3 Ways to Register for a Seminar!

1. **Register Online** at www.patc.com — Yellow link in upper left corner
2. **Fax Form** to Public Agency Training Council **FAX: 1-317-821-5096**
3. **Mail Form** to

Public Agency Training Council
5235 Decatur Blvd
Indianapolis, Indiana 46241

***NEW**

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***NEW**

***** Pre-payment is not required to register *****

Upon receiving your registration we will send an invoice to the department or agency.

Checks, Claim Forms, Purchase Orders should be made payable to:

Public Agency Training Council

If you have any questions please call
317-821-5085 (Indianapolis)

800-365-0119 (Outside Indianapolis)



Seminar Title: Detecting Deception

Instructor: Michael Ruggiero

Seminar Location: **Public Agency Training Council Training Center**
5235 Decatur Blvd
Indianapolis, Indiana 46241

When: January 14, 15 & 16, 2019

Registration Time: 8:00 A.M. (January 14, 2019)

Hotel Reservations: **Holiday Inn**
8555 Stansted Road
Exit 68 off of I-70 West to Ameriplex Parkway
Indianapolis, Indiana 46241
1-317-856-6200
\$95.00 Single or Double (plus all taxes)

Registration Fee: \$350.00 Includes Detecting Deception Course Material, Coffee Breaks, and Certificate of Completion.

Seminar ID
#16022

Note: To receive special room rates, please identify yourself with **PATC**

Names of Attendees 1. _____

2. _____

3. _____

4. _____

Agency _____

Invoice To Attn: _____
(Must Be Completed)

Address _____

City _____ **State** _____ **Zip** _____

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