Phase III
Hostage Negotiations and Crisis Intervention Certification

Instructors:
Dominick J. Misino, Certification Training Lead Instructor. Detective Dominick J. Misino (retired) is a 22-year veteran of the New York City Police Department. During his career with the NYPD he served in the Special Operations Division for 18 years. His background is varied and diverse. He served as the primary hostage negotiator for his last 6 years with the NYPD. The NYPD negotiation team consists of 120 trained negotiators. His responsibilities included training new members to this team and the scheduling and retraining of existing negotiators. As primary negotiator he has personally been involved in over 200 hostage / barricade incidents. He has trained law enforcement personnel from over 1500 various departments and agencies. He has also trained officers from numerous foreign countries.

Hugh M. McGowan, Ph.D., Certification Standards, Content and Requirements
Doctor McGowan retired from the NYPD after 35 years of service. In his last 13 years with the department he was the Commanding Officer and Chief Negotiator of the Hostage Negotiation Team. During his tenure he personally responded to and coordinated negotiations at over 1,500 hostage, barricaded subject and suicide incidents. Prior to Commanding the HNT he was a Patrol Supervisor, Planning & Training Coordinator at the Elite Emergency Service Unit and before that he served as the Executive Officer for the NYPD Bomb Squad.

Dr. Robert J. Cipriano, Jr., received his doctoral degree from Carlos Abizu University in Miami, Florida and completed his APA accredited doctoral internship at one of the largest state hospitals that housed the “criminally insane” within the Central United States. He is currently a Florida Licensed Psychologist and for the past eight years has been working as a police psychologist for a major metropolitan police department. In that role, he also serves as a consultant for the Special Response Team (SRT - Also known as SWAT) and provides expert training and develops strategies for effectively working with and understanding the “criminal mind” as well as gaining insight and managing individuals who suffer from severe mental illness and who are in crisis.

His area of specialization includes utilizing his clinical skills operationally to target the spectrum of trauma and violence out in the field. Such experience entails educating police, the military veteran, and the civilian population on the psychological effects from trauma as well as understanding and managing aspects of Post-Traumatic Stress Disorder (PTSD)—recognizing signs and symptoms of the disorder, how it manifests, and how to work and interact with those who may suffer from it.

C. Frank McClure, Community vs. Correctional Hostage Situations
Sergeant McClure (retired) is a 24-year veteran of the Atlanta Police Department. During his career he served with the Homicide Division of the APD where he was directly involved in supervising hundreds of Homicide cases. In addition to that position, he served as Chief Negotiator and Commander of the Hostage Negotiation Team. While serving with the Hostage Negotiation Team, he was directly involved in excess of three hundred hostage situations, barricaded gunman, and suicide attempts. Sergeant McClure received the Medal of Honor, the highest award given by the Atlanta Police Department for his actions in a 22 hour hostage situation where the executive secretary of Hitay Regency hotel was held hostage by a lone gunman. He was an active member of the Negotiation Team at the Atlanta Federal Penitentiary during the Cuban uprising. This incident involved some 1400 hostage taking holders 121 hostages and lasted 12 days. The situation was resolved without the loss of a single hostage.

James R Alvarez, Ph.D., is an internationally recognized authority on hostage negotiations, behavior change management, communications, psychological first aid and stress/trauma treatment. Dr. Alvarez is a licensed clinical psychologist and the only consultant ever used by both Scotland Yard and NYPD’s Hostage Negotiation Teams. His other clients include Fortune 100 companies and military / intelligence agencies around the world. He literally wrote the book on The Psychological Impact of Kidnap, is the European Operations Director of the International Association of Hostage Negotiators, and is an Honorary Police Surgeon of the NYPD. Dr. Alvarez’s extraordinary depth of experience in hostage negotiations, behavior change, kidnap for ransom, crisis communications and trauma treatment make him a world expert in advanced influence and persuasion techniques. His exciting and dynamic teaching style provides a learning environment conducive to audiences of all types.

Dr. Alvarez received his PhD in Clinical Psychology from Columbia University. He is bilingual in English and Spanish, lives in London and has two daughters.
### 3 Ways to Register for a Seminar!

1. **Register Online** at [www.patc.com](http://www.patc.com) — Yellow Link upper left corner

2. **Fax Form** to Public Agency Training Council FAX: 1-317-821-5096

3. **Mail Form** to:
   - Public Agency Training Council
   - 5235 Decatur Blvd
   - Indianapolis, Indiana 46241

   **Federal ID#** 35-1907871

**Seminar Agenda**

#### Phase III Hostage Negotiations and Crisis Intervention Certification

**October 24, 25, 26, 27 & 28, 2011 • Clarksboro, New Jersey**

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<th>Date</th>
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| Monday, October 24 | 8:00 a.m. – 8:30 a.m. | Registration
|                   | 8:30 a.m. – 11:30 a.m. | C. Frank McClure: Community vs. Correctional Hostage Situations
|                   |                  | Management Advantages & Disadvantages
|                   |                  | Types Of Hostage Takers
|                   |                  | Lunch (On Your Own)
|                   | 11:30 a.m. – 12:30 p.m. | Initial Response
|                   | 12:30 p.m. – 4:30 p.m. | Response Choices
|                   |                  | Case Study - Atlanta Federal Penitentiary
| Tuesday, October 25 | 8:00 a.m. – 9:30 a.m. | Jim Alvarez: Orientation, course introduction and "Psycho–Logic": How to Understand the Mentally Disturbed
|                   | 9:30 a.m. – 10:30 a.m. | Stress and Anxiety Management Techniques
|                   | 10:30 a.m. – 12:00 Noon | Suicide Risk Analysis and Intervention
|                   | 12:00 Noon – 1:00 p.m. | Lunch (On Your Own)
|                   | 1:00 p.m. – 4:30 p.m. | Identification and Management of Individuals with Mental Disturbances
| Wednesday, October 26 | 8:00 a.m. – 11:30 a.m. | Hugh McGowan: Orientation, course introduction and "Psycho–Logic": How to Understand the Mentally Disturbed
|                   | 11:30 a.m. – 12:30 p.m. | Lunch (On Your Own)
|                   | 12:30 p.m. – 4:30 p.m. | Case Study - Atlanta Federal Penitentiary
| Thursday, October 27 | 8:00 a.m. – 4:30 p.m. | Robert Cipriano: 1/2 Class History of Post Traumatic Stress Disorder
|                   |                  | Responses Post Traumatic Stress Disorder
|                   |                  | Suicide, Suicide Intervention, Suicide By Cop
|                   |                  | Crisis Intervention Approach
|                   |                  | Assessing Who may be Dangerous
|                   |                  | Communication Tactics out in the field
|                   |                  | Dominick J. Misino, C. Frank McClure & Hugh McGowan
|                   |                  | 1/2 Class Student Practical
|                   |                  | Students will be evaluated individually during Role Plays.
|                   |                  | Each student will be rated on their performance and knowledge of Negotiations
|                   | 11:30 a.m. – 12:30 p.m. | Lunch (On Your Own)
|                   |                  | NOTE: 1/2 of the class will participate in the Student practical Exercise in the morning and switch after lunch.
| Friday, October 28 | 8:00 a.m. – 12:00 p.m. | Kevin Otto: Hostage Equipment
|                   |                  | 11: 00 a.m. – 11:45 a.m.: Written Test
|                   |                  | There will be a 50 question test. Certificate Presentation

### Seminar Title:

**Hostage Negotiations, Phase III**

**Instructors:**

- Dominick J. Misino, Dr. Robert Cipriano, Hugh M. McGowan, Ph.D., C. Frank McClure, James R. Alvarez, Ph.D.

**Seminar Location:**

- Gloucester County Fire Academy
- Clarksboro, NJ 08020

**When:**

- October 24, 25, 26, 27 & 28, 2011

**Registration Time:**

- 8:00 A.M. (October 24, 2011)

**Hotel Reservations:**

- Holiday Inn
- One Purleland Drive
- Swedesboro, NJ 08085
- 1-856-467-3322
- $85.00 Single or Double

**Registration Fee:**


**Note:** Identify with PATC to receive discounted room rate.

**Names of Attendees**

1. [Name]
2. [Name]
3. [Name]
4. [Name]

**Agency**

- [Name]

**Invoice To Attn:**

- [Name]

**Address**

- [Address]
- [City], [State] [Zip]

**Email**

- [Email]

**Phone**

- [Phone]

**Fax**

- [Fax]